

**Michael Franco Inc.**

**Builders**  
**(915) 472-4444**

[www.MichaelFrancoBuilders.com](http://www.MichaelFrancoBuilders.com)

## CAPABILITY STATEMENT

**Michael Franco Inc.** is a third-generation Construction firm in El Paso, TX. The company's original focus in 2005 was home building—Michael is a third generation Franco Builder and grew up in the family business. From 2005 to 2014 the firm completed numerous residential projects in El Paso, Midland, Odessa, and Ft. Stockton. This vertical construction experience platformed into State Contracts (TXDOT # 10 below) and then later, Federal Contracts. The company surrounded itself with good people (the SBA, Synergy Project Consultants Inc.) to successfully complete several progressive Federal construction Projects. **Michael Franco Inc.** is the Managing Partner of **Franco Vasquez Joint Venture**, which was awarded 2 Grounds Maintenance Contracts (# 17, #18 below). The firm is SBA 8(a) and HUB Zone Certified and will graduate from the 8a Program in December 2021. Past / present Clients include TXDOT, MICC Ft Bliss, White Sands Missile Range, Dyess AFB, MICC Ft McCoy, US Army Corps of Engineers, U.S. Customs and Border Patrol, McConnell AFB, Dept. of the NAVY South Texas, and Holloman AFB.

## CORE COMPETENCIES

### Primary NAICS: 236220 Commercial and Institutional Construction

236116 New Multi-Family Housing Construction  
238160 Roofing Contractors  
561710 Pest Control Services

237310 Highway, Street, and Bridge Construction  
238220 Plumbing, Heating, and Air-Conditioning  
561730 Landscaping Services

## PAST PERFORMANCE

- 1) John Wade, V.P. CNB Bank Midland TX. Construction loans (+ \$ **642,500**) Tel. 432-559-1512
- 2) Henry Tinajero, VP West Star Bank, El Paso TX. Construction Loans Tel 915-747-1663 (+**1.0M**)
- 3) Kathy Carrillo, V.P. Pioneer Bank El Paso TX. Construction Loans Tel. 915-782-2420 (+**1.0M**)
- 4) Ms. Suzanne Aguirre, SBA Business Opportunity Specialist, El Paso, TX. Tel. 915-834-4634
- 5) Dr. Linda Velasquez, Pedia-Med Medical; **Commercial Tenant Improvements (\$ 100K)** 9740 Dyer St. El Paso, TX. 915-500-5030
- 6) Dr. Augustine Eleje, Client—Tel 915-633-3724 or 915-533-8797 (+**1.0M**) Loan # 0061093639 1<sup>st</sup> Horizon Lending 888-298-8345
- 7) Contract # HSBP1014P00496; HSBP1016P00780; US Customs / Border Patrol, Mr. Charles Kennedy 432-466-4356
- 8) Contract #W911SG-12C-0043 Ft. Bliss, TX. Thomas Martin 915-568-4417/Michelle Kelley 915-568-1711
- 9) **New Commercial Construction** Contract # 9000323; Medical Offices; United Bank Tel. 915-231-2500 (**\$ 612,000**)
- 10) **TXDOT Salt Shed Structures**; Contract #s 47438B3010; 47538B3003; 47538B3004; 47438B3005; 47538B3002; 47538B3006 47538B3008; TXDOT Salt Shed Structure Contract TOTALS: **\$ 1,648,891** Ms. Laura Mullins 512-416-2458
- 11) Federal Contract # HSBP1016P00558—US Customs/Border Protection, Mr. John Sipe 915-231-2850 or 915-231-5157
- 12) Federal Contract # W911SG-17-C-0066—WSMR Road Markings, Sergeant Mark Fitzgerald 915-568-6140 (**\$ 256,257**)
- 13) Federal Contract # W911SG-17-C-0050—ACM Abatement, Ft Bliss MICC. Ms. Flor Sanchez, 915-568-6140
- 14) Federal Contract # W911SA-18-C-2002—MICC Ft McCoy, Hangar Bay Doors, Mr. Stephen Bailey 608-388-6077 (**\$ 548,906**)
- 15) Federal Contract # W9126G-17-C-0128—USACE Ft. Worth—TAC 18 Upgrades, Mr. John Rodgers, 817-886-1048 (**\$1,171,434**)
- 16) Federal Contract # W911SG-18-C-0011—McGregor Range Flooring, Sgt Fitzgerald/ Chris Herrera 915-569-7657 (**\$ 110,764**)
- 17) Federal Contract # W911S8-19-D-0001—MICC Ft Bliss Grounds Maintenance Ft Bliss; Mr. Jose Diaz 253-966-3483 (**\$12.7 M**)
- 18) Federal Contract # FA4661-19-C-A006—Dyess AFB Grounds Maintenance; Ms. Merry Sargentgreen, 325-696-2285 (**\$6.1 M**)
- 19) Federal Contract # FA4621-19-C-A012—McConnell AFB Grounds Maintenance; Mr. Kenneth Butler, 316-759-4525 (**\$4.4 M**)
- 20) Federal Contract # N6945020D0022—NAVFAC Southeast Pesticide Corpus Christi; Mr. Daniel Ortiz, 361-961-5219 (**\$4.0 M**)
- 21) Federal Contract # W911SG21C0028—Update Finishes to BLDG 1006 Ft Bliss; Mr. Jacob Pankow, 915-568-9007 (**\$1.0 M**)
- 22) Federal Contract # FA480122P0001—Holloman AFB Grounds Maintenance; Ms. Sally Roberts, 575-572-5293 (**\$4.1M**)

## COMPANY DATA

### MICHAEL FRANCO INC.

SBA 8(a) Certified Firm

SBA HUB Zone Certified Firm

CAGE: 5LaL8; DUNS: 014831073

EIN: 38-3708500

OSHA 30 Construction Certificate Holder

USACE QCM Certificate

American Academy of CPR & First Aid

**Bonding: 6.0M Single; 12.0M Aggregate**

Baldwin Cox Agency, Mr. Blaine Allen

Tel (972) 644-2688 / (214) 471-8328

### Michael Franco Inc.

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Canutillo, TX. 79835

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Web: [www.MichaelFrancoBuilders.com](http://www.MichaelFrancoBuilders.com)

B.B.A., Texas Tech University, 1990

**SBA Mentor Protege Agreement (MPA)**

8(a) Mentor Contact: Mr. Luis Luna

Synergy Project Consultants, Inc.

Tel. (915) 613-1442 / (915) 487-4347

8(a) • HUB Zone • SDB • TxHUB • DBE

**Bonding: 6.0M Single; 12M Aggregate**

### Franco-Vasquez Joint Venture (FVJV):

CAGE: 825R2 DUNS: 080980836

EIN: 82-3165374

Landscaping • Grounds Maintenance

### Franco-Synergy Joint Venture (FSJV):

CAGE: 7VJ91 DUNS: 080658095

EIN: 82-0750394

GC • Facility Maintenance • IT

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**MICHAEL FRANCO INC.**  
-SBA 8(a) and HUB Zone Certified  
-Primary NAICS Code – 236220  
- Secondary NAICS Code – 561730

