

**Michael Franco Inc.**

**Builders  
(915) 472-4444**

[www.MichaelFrancoBuilders.com](http://www.MichaelFrancoBuilders.com)

## CAPABILITY STATEMENT

Michael Franco Inc. is a third-generation construction firm in El Paso, TX. The company's original focus in 2005 was home building—Michael is a third generation Builder and grew up in the family business. After several years of home building, in 2014 the firm successfully completed the last of its residential projects in the Midland/ Odessa TX market. **The firm's residential portfolio was successful, but this chapter has been closed. The singular focus of the firm-- present and future—is its progression towards more significant government projects.** The company is bonded, SBA (8a) and HUB Zone certified, and has completed several progressive government projects. A Joint Venture ([Franco-Synergy Joint Venture, FSJV](#)), and **Mentor/Protégé Agreement (MPA) has been formally approved by the SBA.** Synergy Project Consultants Inc. is a successful 8(a) graduate and will act as Mentor and JV Partner. Separately, a second Joint Venture was formed ([Franco-Vasquez Joint Venture, FVJV](#)), and [Franco-Vasquez Joint Venture](#) was recently awarded 2 Grounds Maintenance Contracts (#19,20 below). [FVJV](#) is the union of Michael Franco Inc. and G2-V Enterprises Inc. G2-V Enterprises Inc. is also a successful 8(a) graduate firm.

## CORE COMPETENCIES

### Primary NAICS: 236220

236116 New Multi-Family Housing Construction  
237310 Highway, Street, and Bridge Construction  
238160 Roofing Contractors  
238910 Building, Foundation, and Structures

### Commercial and Institutional Construction

236210 Industrial Building Construction  
238130 Framing Contractors  
238220 Plumbing, Heating, and Air-Conditioning  
561730 Landscaping Services

## PAST PERFORMANCE

- 1) John Wade, V.P. CNB Bank Midland TX. Construction loans (+ \$ **642,500**) Tel. 432-559-1512
- 2) Henry Tinajero, VP West Star Bank, El Paso TX. Construction Loans Tel 915-747-1663 (+**1.0M**)
- 3) Kathy Carrillo, V.P. Pioneer Bank El Paso TX. Construction Loans Tel. 915-782-2420 (+**1.0M**)
- 4) Ms. Suzanne Aguirre, SBA Business Opportunity Specialist, El Paso, TX. Tel. 915-834-4634
- 5) Dr. Linda Velasquez, Pedia-Med Medical; **Commercial Tenant Improvements (\$ 100K)** 9740 Dyer St. El Paso, TX. 915-500-5030
- 6) Dr. Augustine Eleje, Client—Tel 915-633-3724 or 915-533-8797 (+**1.0M**) Loan # 0061093639 1<sup>st</sup> Horizon Lending 888-298-8345
- 7) Federal Contract #HSBP 1012P00983 Ft. Bliss, TX. Ms. Marion Wilson-Tel. 915-231-5315 or 915-487-7633
- 8) Contract # HSBP1014P00496; HSBP1016P00780; US Customs / Border Patrol, Mr. Charles Kennedy 432-466-4356
- 9) Contract #W911SG-12C-0043 Ft.Bliss, TX. Thomas Martin 915-568-4417/Michelle Kelley 915-568-1711
- 10) **New Commercial Construction** Contract # 9000323; Medical Offices; United Bank Tel. 915-231-2500 (**\$ 612,000**)
- 11) **TXDOT Salt Shed Structures**; Contract #s 47438B3010; 47538B3003; 47538B3004; 47438B3005; 47538B3002; 47538B3006 47538B3008; TXDOT Salt Shed Structure Contract TOTALS: **\$ 1,648,891** Ms. Laura Mullins 512-416-2458
- 12) Federal Contract # HSBP1016P00558—US Customs/Border Protection, Mr. John Sipe 915-231-2850 or 915-231-5157
- 13) Federal Contract # W911SG-16-P-0105—Fort Bliss MICC, Ms. Marquiesha Gillispie, 915-568-7373
- 14) Federal Contract # W911SG-17-C-0066—WSMR Road Markings, Sergeant Mark Fitzgerald 915-568-6140 (**\$ 256,257**)
- 15) Federal Contract # W911SG-17-C-0050—ACM Abatement, Ft Bliss MICC. Ms. Flor Sanchez, 915-568-6140
- 16) Federal Contract # W911SA-18-C-2002—MICC Ft McCoy, Hangar Bay Doors, Mr. Stephen Bailey 608-388-6077 (**\$ 548,906**)
- 17) Federal Contract # W9126G-17-C-0128—USACE Ft. Worth—TAC 18 Upgrades, Mr. John Rodgers, 817-886-1048 (**\$ 1,171,434**)
- 18) Federal Contract # W911SG-18-C-0011—McGregor Range Flooring, Sgt Fitzgerald/ Chris Herrera 915-569-7657 (**\$ 110,764**)
- 19) Federal Contract # W911S8-19-D-0001—MICC Ft Bliss Grounds Maintenance Ft Bliss; Mr. Jose Diaz 253-966-3483 (**\$12.7 M**)
- 20) Federal Contract # FA4661-19-C-A006—Dyess AFB Grounds Maintenance; Ms. Merry Sargentgreen, 325-696-2285 (**\$6.1 M**)
- 21) Federal Contract # FA4621-19-C-A012—McConnell AFB Grounds Maintenance; Mr. Kenneth Butler, 316-759-4525 (**\$4.4 M**)

## COMPANY DATA

### MICHAEL FRANCO INC.

**SBA 8(a) Certified Firm**  
**SBA HUB Zone Certified Firm**  
CAGE: 5LaL8; DUNS: 014831073  
EIN: 38-3708500

**OSHA 30** Construction Certificate Holder  
**USACE Construction Quality Management**  
**For Contractors Certificate Holder**

**American Academy of CPR & First Aid**  
**Bonding: 2.5M Single; 5.0M Aggregate**  
Baldwin Cox Agency, Mr. Blaine Allen  
Tel (972) 644-2688 / (214) 471-8328

### Michael Franco Inc.

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Canutillo, TX. 79835  
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Web: [www.MichaelFrancoBuilders.com](http://www.MichaelFrancoBuilders.com)  
B.B.A., Texas Tech University, 1990

### SBA Mentor Protege Agreement (MPA)

8(a) Mentor Contact: Mr. Luis Luna  
Synergy Project Consultants, Inc.  
Tel. (915) 613-1442 / (915) 487-4347  
8(a) • HUB Zone • SDB • TxHUB • DBE  
**Bonding: 4.0M Single; 10M Aggregate**

### Franco-Vasquez Joint Venture (FVJV):

CAGE: 825R2 DUNS: 080980836  
EIN: 82-3165374  
Landscaping • Grounds Maintenance

### Franco-Synergy Joint Venture (FSJV):

CAGE: 7VJ91 DUNS: 080658095  
EIN: 82-0750394  
GC • Facility Maintenance • IT

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MICHAEL FRANCO INC.  
-SBA 8(a) and HUB Zone Certified -SBA  
Approved Mentor / Protégé Agreement (MPA)

